



## Club Health Assessment for District 4 L6 through March 2013

| Club Number                          | Club Name                    | Charter Date | Status           | Membership                                   |                                    |                   |                     |                |                 |                            | Reports                                    |                           |                                |   | Finance                                | LCIF                                  |   |  |     |          |           |
|--------------------------------------|------------------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--------------------------------|---|--|---------------------------------------|---|--|-----|----------|-----------|
|                                      |                              |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation                      | No Active Email **                     | Months Since Last Activity Report *** | Account Balance                                     | Donations for current Fiscal Year        |     |          |           |
|                                      |                              |              |                  |  | If below 15 members appears in red |                   |                     |                |                 |                            |  |                           |                                | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated      | Notes the officers that do not have an active Email | If no report in 12 months appears in red |     |          |           |
| <b>Clubs less than two years old</b> |                              |              |                  |  |                                    |                   |                     |                |                 |                            |  |                           |                                |   |  |                                       |   |  |     |          |           |
| 117893                               | SAN DIEGO ELITE              | 10/01/2012   | Active           |  | 54                                 | 54                | 0                   | 54             | 100.00%         | 0                          |  |                           |                                | 1                                       |  |                                       |   |  | 1   |          | \$130.00  |
| 117480                               | SAN DIEGO GOLDEN HEART       | 07/26/2012   | Active           |  | 15                                 | 26                | 11                  | 15             | 100.00%         | 0                          | 0  |                           |                                | 0                                       |  |                                       |   |  | 0   |          | \$20.00   |
| 111025                               | SAN DIEGO UNITED             | 05/17/2011   | Active           |  | 17                                 | 5                 | 7                   | -2             | -10.53%         | 24                         | 1  |                           |                                | 4                                       |  |                                       | M   |  | 4   |          | \$150.00  |
| 111147                               | WEST SHORES                  | 06/02/2011   | Active           |  | 20                                 | 3                 | 7                   | -4             | -16.67%         | 30                         | 1  |                           |                                | 0                                       |  |                                       |   |  | 0   |          |           |
| <b>Clubs more than two years old</b> |                              |              |                  |  |                                    |                   |                     |                |                 |                            |  |                           |                                |   |  |                                       |   |  |     |          |           |
| 52743                                | ALPINE STAGECOACH            | 03/27/1992   | Active           |  | 17                                 | 11                | 1                   | 10             | 142.86%         | 7                          | 1  |                           |                                | 3                                       |  | 3                                     | M   |  | 27  |          |           |
| 2689                                 | BORREGO SPRINGS              | 04/18/1962   | Active           |  | 7                                  | 0                 | 0                   | 0              | 0.00%           | 7                          |  |                           |                                | 13                                      | 1                                      | None                                  |   |  | N/A | 90+ Days |           |
| 2690                                 | BRAWLEY                      | 04/07/1947   | Active           | 1  | 10                                 | 10                | 0                   | 10             | 100.00%         | 0                          |  |                           |                                | 0                                       |  |                                       | P,M   |  | 0   |          |           |
| 2691                                 | CALEXICO HOST                | 02/23/1949   | Active           |  | 12                                 | 0                 | 2                   | -2             | -14.29%         | 14                         | 11   |                           |                                | 0                                       |  | 5                                     | S,T,M   |  | N/R |          |           |
| 2693                                 | CARLSBAD                     | 04/12/1950   | Cancelled(6)     | 1  | 0                                  | 0                 | 9                   | -9             | -100.00%        | 9                          | 11   |                           |                                | 7                                       | 1                                      | None                                  |   |  | N/A |          |           |
| 2694                                 | CHULA VISTA HOST             | 09/23/1941   | Active           |  | 13                                 | 0                 | 0                   | 0              | 0.00%           | 12                         |  |                           |                                | 2                                       |  | 2                                     | S   |  | 54  |          |           |
| 2696                                 | CORONADO                     | 04/28/1939   | Active           |  | 21                                 | 3                 | 1                   | 2              | 10.53%          | 20                         | 13   |                           |                                | 0                                       |  |                                       | P,T   |  | 2   |          |           |
| 107475                               | DEL MAR SOLANA BEACH DEL SOL | 02/15/2010   | Active           |  | 48                                 | 9                 | 16                  | -7             | -12.73%         | 57                         | 2  |                           |                                | 0                                       |  |                                       | S   |  | 0   |          | \$100.00  |
| 50899                                | EL CAJON HEARTLAND           | 08/23/1990   | Active           |  | 18                                 | 0                 | 1                   | -1             | -5.26%          | 20                         | 7  |                           |                                | 0                                       |  | 2                                     |   |  | 5   |          | \$1000.00 |
| 103854                               | EL CAJON SINGING HILLS       | 10/27/2008   | Active           |  | 23                                 | 2                 | 2                   | 0              | 0.00%           | 22                         | 3  |                           |                                | 0                                       |  | 2                                     | M   |  | 14  |          |           |
| 2699                                 | EL CAJON VALLEY              | 04/26/1947   | Active           |  | 70                                 | 3                 | 4                   | -1             | -1.41%          | 71                         | 25   |                           |                                | 0                                       |  |                                       | P,T,M   |  | 1   |          | \$1000.00 |
| 2700                                 | EL CENTRO HOST               | 05/09/1947   | Active           |  | 22                                 | 0                 | 0                   | 0              | 0.00%           | 23                         |  |                           |                                | 0                                       |  |                                       | P   |  | 0   |          |           |
| 2701                                 | EL CENTRO SOL DE ORO         | 12/27/1966   | Active           |  | 10                                 | 0                 | 0                   | 0              | 0.00%           | 17                         |  |                           |                                | 3                                       |  | 2                                     |   |  | 53  |          |           |
| 52199                                | ENCINITAS                    | 12/02/1991   | Active           |  | 29                                 | 4                 | 4                   | 0              | 0.00%           | 39                         | 3  |                           |                                | 0                                       |  |                                       |   |  | 17  |          | \$1025.00 |
| 56161                                | ESCONDIDO CHAMPAGNE VILLAGE  | 10/21/1994   | Active           |  | 36                                 | 2                 | 1                   | 1              | 2.86%           | 29                         | 1  |                           |                                | 0                                       |  | 2                                     | P,M   |  | 39  |          |           |
| 2703                                 | ESCONDIDO HOST               | 08/09/1944   | Active           |  | 14                                 | 0                 | 3                   | -3             | -17.65%         | 17                         | 3  |                           |                                | 1                                       |  |                                       | T,M   |  | 1   |          | \$1120.00 |
| 78686                                | HARBISON CANYON              | 04/05/2004   | Active           |  | 10                                 | 1                 | 2                   | -1             | -9.09%          | 11                         | 5  |                           |                                | 3                                       |  |                                       |   |  | 2   |          |           |
| 2708                                 | IMPERIAL                     | 09/22/1950   | Active           | 1  | 8                                  | 0                 | 0                   | 0              | 0.00%           | 11                         |  |                           |                                | 2                                       |  |                                       | S,M   |  | 2   |          |           |
| 2709                                 | JULIAN                       | 03/29/1950   | Active           |  | 22                                 | 2                 | 1                   | 1              | 4.76%           | 21                         | 3  |                           |                                | 0                                       |  | 2                                     | M   |  | 4   |          |           |



## Club Health Assessment for District 4 L6 through March 2013

| Club Number | Club Name                      | Charter Date | Status           | Membership                                   |                      |                                    |                     |                |                 |                            | Reports                                    |                           |                                |  | Finance            | LCIF                                  |   |  |                                  |   |  |     |          |           |
|-------------|--------------------------------|--------------|------------------|--|----------------------|------------------------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--------------------------------|--|--------------------|---------------------------------------|---|--|----------------------------------|---|--|-----|----------|-----------|
|             |                                |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count | YTD Members Added                  | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation                             | No Active Email ** | Months Since Last Activity Report *** | Account Balance                         | Donations for current Fiscal Year      |                                  |   |  |     |          |           |
|             |                                |              |                  |  |                      | If below 15 members appears in red |                     |                |                 |                            |  |                           |                                | If net loss is greater than 20% appears in red |                    |                                       | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |     |          |           |
| 2711        | LA MESA                        | 03/17/1949   | Active           |  |                      | 45                                 | 6                   | 1              | 5               | 12.50%                     | 40   | 3                         |                                |  |                    |                                       | 0                                       |  | 2                                | M   |  | 0   |          |           |
| 51500       | LAKESIDE HIGHWAY               | 04/04/1991   | Active           |  |                      | 21                                 | 0                   | 2              | -2              | -8.70%                     | 23   | 2                         |                                |  |                    |                                       | 0                                       |  |                                  | P,M   |  | 17  |          |           |
| 2713        | MONTGOMERY                     | 04/14/1953   | Active           |  |                      | 11                                 | 2                   | 0              | 2               | 22.22%                     | 10   |                           |                                |  |                    |                                       | 4                                       |  | 2                                | P   |  | 4   |          | \$200.00  |
| 77400       | NATIONAL CITY COLLEGE CAMPUS   | 08/26/2003   | Active           |  |                      | 6                                  | 0                   | 3              | -3              | -33.33%                    | 8  | 8                         |                                |  |                    |                                       | 1                                       |  | None                             |   |  | 82  | 90+ Days |           |
| 2714        | NATIONAL CITY HOST             | 06/21/1944   | Active           |  |                      | 21                                 | 6                   | 2              | 4               | 23.53%                     | 17   | 6                         |                                |  |                    |                                       | 0                                       |  | 2                                |   |  | N/R |          |           |
| 2717        | OCEANSIDE SEA LIONS            | 06/11/1968   | Active           |  |                      | 12                                 | 0                   | 2              | -2              | -14.29%                    | 18   | 4                         |                                |  |                    |                                       | 1                                       |  | 2                                |   |  | 33  | 90+ Days | \$100.00  |
| 2718        | PAUMA VALLEY                   | 01/23/1952   | Active           |  |                      | 19                                 | 0                   | 1              | -1              | -5.00%                     | 21   | 15                        |                                |  |                    |                                       | 2                                       |  |                                  |   |  | 5   | 90+ Days |           |
| 2719        | POWAY                          | 09/28/1960   | Active           |  |                      | 19                                 | 0                   | 1              | -1              | -5.00%                     | 19   | 1                         |                                |  |                    |                                       | 0                                       |  | 2                                | T,M   |  | 0   |          | \$100.00  |
| 108727      | SAN DIEGO AGAPE                | 06/24/2010   | Active           | 1  |                      | 18                                 | 0                   | 0              | 0               | 0.00%                      | 27   |                           |                                |  |                    |                                       | 9                                       |  |                                  | S,M   |  | 19  |          |           |
| 108763      | SAN DIEGO BROTHERHOOD          | 06/24/2010   | Active           | 1  |                      | 6                                  | 0                   | 6              | -6              | -50.00%                    | 12   | 1                         |                                |  |                    |                                       | 2                                       |  | 4                                | M   |  | 2   | 90+ Days |           |
| 101954      | SAN DIEGO CLASSIC              | 05/06/2008   | Active           | 1  |                      | 21                                 | 2                   | 8              | -6              | -22.22%                    | 27   | 0                         |                                |  |                    |                                       | 0                                       |  |                                  |   |  | 0   |          | \$230.00  |
| 83143       | SAN DIEGO COSMOPOLITAN         | 07/04/2004   | Active           |  |                      | 18                                 | 3                   | 0              | 3               | 20.00%                     | 15   |                           |                                |  |                    |                                       | 0                                       |  |                                  | T,M   |  | 45  |          |           |
| 87930       | SAN DIEGO COUNTY METROPOLITAN  | 04/27/2005   | Active           | 2  |                      | 30                                 | 9                   | 4              | 5               | 20.00%                     | 31   | 4                         |                                |  |                    |                                       | 3                                       |  |                                  | S   |  | N/R | 90+ Days | \$20.00   |
| 93247       | SAN DIEGO DELTA                | 01/04/2006   | Active           |  |                      | 26                                 | 2                   | 4              | -2              | -7.14%                     | 28   | 3                         |                                |  |                    |                                       | 4                                       |  |                                  |   |  | 4   | 90+ Days |           |
| 62439       | SAN DIEGO EXECUTIVE            | 10/29/1999   | Active           |  |                      | 42                                 | 14                  | 4              | 10              | 31.25%                     | 30   | 4                         |                                |  |                    |                                       | 2                                       |  |                                  | T   |  | 4   |          | \$125.00  |
| 98914       | SAN DIEGO FOREVER              | 03/30/2007   | Active           |  |                      | 29                                 | 3                   | 5              | -2              | -6.45%                     | 31   | 3                         |                                |  |                    |                                       | 1                                       |  |                                  | T   |  | 2   |          |           |
| 50413       | SAN DIEGO GOLDEN TRIANGLE      | 04/16/1990   | Active           |  |                      | 13                                 | 0                   | 2              | -2              | -13.33%                    | 15   | 5                         |                                |  |                    |                                       | 1                                       |  |                                  |   |  | 48  | 90+ Days |           |
| 2726        | SAN DIEGO HILLCREST-MISSIN VAL | 05/19/1933   | Active           |  |                      | 27                                 | 6                   | 3              | 3               | 12.50%                     | 24   | 8                         |                                |  |                    |                                       | 0                                       |  |                                  | P,T,M   |  | 23  |          |           |
| 2722        | SAN DIEGO HOST                 | 09/08/1921   | Active           |  |                      | 143                                | 20                  | 19             | 1               | 0.70%                      | 147  | 16                        |                                |  |                    |                                       | 1                                       |  |                                  | P,S,T   |  | N/R |          |           |
| 56076       | SAN DIEGO MAJESTIC             | 09/09/1994   | Active           |  |                      | 25                                 | 6                   | 3              | 3               | 13.64%                     | 23   | 2                         |                                |  |                    |                                       | 0                                       |  |                                  |   |  | 1   |          | \$1175.00 |
| 2727        | SAN DIEGO MISSION              | 03/02/1963   | Active           |  |                      | 18                                 | 0                   | 0              | 0               | 0.00%                      | 19   |                           |                                |  |                    |                                       | 0                                       |  |                                  |   |  | 0   |          |           |
| 63586       | SAN DIEGO MT PINATUBO          | 10/10/2000   | Active           |  |                      | 17                                 | 2                   | 0              | 2               | 13.33%                     | 19   |                           |                                |  |                    |                                       | 0                                       |  |                                  |   |  | 69  |          |           |
| 106067      | SAN DIEGO NORTH COUNTY         | 07/07/2009   | Active           |  |                      | 13                                 | 3                   | 5              | -2              | -13.33%                    | 15   | 2                         |                                |  |                    |                                       | 2                                       |  | 2                                |   |  | 4   |          | \$70.00   |
| 2728        | SAN DIEGO NORTH PARK           | 05/18/1926   | Active           |  |                      | 32                                 | 1                   | 3              | -2              | -5.88%                     | 35   | 8                         |                                |  |                    |                                       | 0                                       |  |                                  | T   |  | 0   |          |           |
| 2729        | SAN DIEGO PENINSULA            | 02/19/1946   | Active           |  |                      | 25                                 | 1                   | 3              | -2              | -7.41%                     | 27   | 12                        |                                |  |                    |                                       | 0                                       |  |                                  | P   |  | 0   |          | \$500.00  |



## Club Health Assessment for District 4 L6 through March 2013

| Club Number                      | Club Name                     | Charter Date                     | Status                   |  | Membership                         |                   |                       |                         |                                   |  | Reports                                     |                             |   |   |  | Finance   |   | LCIF                                     |   |   |
|----------------------------------|-------------------------------|----------------------------------|--------------------------|--|------------------------------------|-------------------|-----------------------|-------------------------|-----------------------------------|--|---|-----------------------------|---|---|--|---|---|--|---|---|
|                                  |                               |                                  | Current Status *         | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped   | YTD Net Growth          | YTD Net Growth%                   | Member Count 12 Months Ago                     | Avg. length of service for dropped members  | Months Since Last MMR ***   | Yrs. Since Last Officer Report          | President Rotation                      | No Active Email **                     | Months Since Last Activity Report ***             | Account Balance                                     | Donations for current Fiscal Year        |   |   |
|                                  |                               |                                  |                          |  | If below 15 members appears in red |                   |                       |                         |                                   | If net loss is greater than 20% appears in red |   |                             |   | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated                  | Notes the officers that do not have an active Email | If no report in 12 months appears in red |   |   |
| 100585                           | SAN DIEGO PREMIER             | 11/26/2007                       | Active                   |  | 21                                 | 3                 | 1                     | 2                       | 10.53%                            | 20   | 2   |                             |   | 0                                       |  |   |   | 1  |   | \$50.00   |
| 96727                            | SAN DIEGO PRESIDENTS          | 03/23/2006                       | Active                   | 1  | 10                                 | 7                 | 1                     | 6                       | 150.00%                           | 14   | 0   |                             |   | 0                                       |  |   |   | 4  |   |   |
| 2732                             | SAN DIEGO RANCHO BERNARDO     | 06/27/1964                       | Active                   |  | 26                                 | 0                 | 2                     | -2                      | -7.14%                            | 31   | 9   |                             |   | 0                                       |  |   |   | 0  |   | \$1300.00   |
| 106066                           | SAN DIEGO TFC                 | 07/07/2009                       | Active                   |  | 22                                 | 2                 | 4                     | -2                      | -8.33%                            | 24   | 3   |                             | 2                                       | 0                                       |  |   |   | 8  |   | \$75.00   |
| 100624                           | SAN DIEGO VIETNAMESE AMERICAN | 12/01/2007                       | Active                   |  | 17                                 | 5                 | 2                     | 3                       | 21.43%                            | 14   | 2   |                             |   | 5                                       |  |   |   | 5  |   |   |
| 43134                            | SAN MARCOS                    | 11/17/1983                       | Active                   |  | 21                                 | 0                 | 1                     | -1                      | -4.55%                            | 25   | 1   |                             | 2                                       | 2                                       |  | M   |   | 3  |   |   |
| 51039                            | SANTEE RANCHO                 | 11/08/1990                       | Active                   |  | 15                                 | 3                 | 1                     | 2                       | 15.38%                            | 13   | 2   |                             |   | 0                                       |  |   |   | 4  |   |   |
| 2720                             | SOUTHWEST SAN DIEGO COUNTY    | 05/14/1963                       | Active                   |  | 11                                 | 0                 | 0                     | 0                       | 0.00%                             | 11   |   |                             |   | 1                                       |  |   |   | 1  |   | \$1000.00   |
| 2739                             | SPRING VALLEY                 | 10/27/1954                       | Active                   |  | 19                                 | 2                 | 0                     | 2                       | 11.76%                            | 16   |   |                             |   | 0                                       |  | 3   |   | 0  | 90+ Days                                | \$90.00   |
| 48076                            | VALLEY CENTER                 | 01/25/1988                       | Active                   |  | 14                                 | 1                 | 3                     | -2                      | -12.50%                           | 16   | 14  |                             |   | 0                                       |  | P   |   | 5  |   | \$1000.00   |
| 2741                             | VISTA AMIGOS DE VISTA         | 02/03/1970                       | Active                   |  | 24                                 | 0                 | 0                     | 0                       | 0.00%                             | 24   |   |                             |   | 9                                       |  | S,M   |   | N/R                                      |   |   |
| 53897                            | VISTA PRIDE OF VISTA          | 12/16/1992                       | Active                   |  | 22                                 | 0                 | 4                     | -4                      | -15.38%                           | 26   | 12  |                             |   | 0                                       |  |   |   | 22                                       |   | \$400.00  |
| 2742                             | WARNER SPRINGS                | 03/22/1967                       | Active                   |  | 5                                  | 1                 | 1                     | 0                       | 0.00%                             | 5  | 40  |                             |   | 0                                       |  | None  | S   | N/R                                      |   |   |
| 2743                             | WESTMORLAND                   | 04/29/1947                       | Active                   |  | 9                                  | 1                 | 2                     | -1                      | -10.00%                           | 10   | 2   |                             |   | 0                                       |  | 3   | P,T   | 66                                       |   |   |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b>    | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b> | <b>Current Total Members Count</b>           | <b>YTD Add</b>                     | <b>YTD Drop</b>   | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>           | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b> | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b>   | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b>                    | <b>Average Cancelled Club Age</b>        | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| 61                               | 2                             | 1                                | 1                        | 1,389  | 246                                | 175               | 71                    | 5.39%                   | 1,391                             | 23   | 52%   | 18%                         | 2%                                      | 15%                                     | 0                                      | 0%  | 1   | 62                                       | 9                                       | 100%  |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.